

# Member outcomes assessment

2020-21 financial year

### Introduction

At 30 June 2021, Sunsuper was one of Australia's largest and fastest-growing super funds, with 1.4 million members and \$90 billion in funds under management.

Our purpose is to "inspire and empower Australians to fulfill their retirement dreams". It's our reason for being and motivates us to deliver great customer service by helping members grow their super through award-winning products, solid, long-term returns and low administration fees – all of which can help lead to the retirement of their dreams.

As a profit-for-members fund our members sit at the heart of everything we do. We have no shareholders to pay and profits are returned to members through low administration fees, product innovation and enhanced services.

We also help more than 164,000 businesses across the country manage their super obligations through a range of products and services designed to make managing their superannuation obligations efficient.

#### Assessing our performance

Commencing in the 2019-20 financial year, and each year thereafter, the Sunsuper Trustee is required to publish determinations on whether it is promoting the best financial interests of members, and a summary of the assessments and comparisons on which the determinations are based.

This report summarises how Sunsuper's products and services have promoted members' best financial interests over the year, and will continue to, across the following areas:

- fees and costs that affect member returns,
- investment risk, returns and strategy,
- · options, benefits and facilities offered to members,
- insurance strategy and fees, and
- scale, operating costs and fee design.

Where necessary to appropriately assess member outcomes, members have been grouped into specific cohorts (for example, age-based cohorts with regard to the MySuper product, which has a different risk and return profile depending on a member's age).

### 2020-21 highlights for members

### Staying true to our strategy

At the height of the COVID-19 pandemic when world share markets fell dramatically, our communications and advice to members focused on reminding them that market downturns, whatever their trigger, are temporary: every crisis, every downturn, every recession comes to an end, bar none.

The market fall in 2020 was indeed temporary, and was also followed by a similarly sharp turnaround. Share markets across the world staged a dramatic recovery that started in the June quarter of 2019-20 and continued throughout 2020-21, albeit with periods of volatility.

While share market performance undoubtably underpinned our strong returns in 2020-21, we continue to hold substantial allocations to alternative asset classes, particularly the key unlisted asset classes – property, infrastructure, private equity and private credit – in all of our diversified investment options. As a large superannuation fund with extensive experience and strong relationships in private markets, we have built up well-diversified portfolios of these assets.

Importantly, our alternative asset investment strategy has paid off for members, with our unlisted asset investments delivering higher and less-volatile returns than share markets over time, and our alternative strategies portfolio delivering solid net returns above cash. While alternative assets were not immune to the effects of the forced economic slowdown induced by COVID, showing initial declines in value, most have recovered strongly over the 2020-21 financial year.

# Increasing members' customer service satisfaction

Measured across over 20 types of member interactions, more than 80 per cent of members surveyed in 2020-21 reported being satisfied or very satisfied with their experience with Sunsuper and indicated that we were easy to deal with.

Members' satisfaction with their experience of calling us reached 87 per cent, with 89 per cent of those surveyed indicating our contact centre was easy to deal with. Member satisfaction with our service when seeking advice was even higher, with 90 per cent satisfied. Insights from the member satisfaction program also enabled us to instigate service and process changes, which contributed to a 20 per cent increase in member satisfaction throughout the year in relation to in-progress insurance claims.

### Confirming our position on climate change

Sunsuper accepts that climate change represents one of the most significant risks of our time, with widespread implications not only for the environment but also global economies, technological developments and broader society.

We believe that a net-zero emissions target by 2050 will increasingly be accepted by markets as the base case through which economies will operate. We also believe that a net-zero emissions investment portfolio will, in the long term, provide the highest risk-adjusted returns for our members. Consistent with this, Sunsuper's investment strategy includes a commitment to aligning our investment portfolio with net-zero emissions by 2050, on the basis that it will promote members' financial interests.

Our target of a net-zero emissions investment portfolio by 2050 is central to our Climate Action Plan (CAP), which was approved by the Sunsuper Investment Committee in June 2020 on the basis that it will promote the financial interests of our members. Our CAP outlines how we will measure, manage and mitigate climate risk within our investment portfolio to reach our target while always keeping in mind our duties to members. More information about our CAP is in our *Climate action statement*.

You can find our *Climate action statement* and our latest Responsible investment report at **sunsuper.com.au/responsible-investing.** 

# Allowing members to engage with us on their terms

Improvements to the technology, processes and promotion of our digital channels resulted in an increase in members being able to find the answers to their questions without needing to contact us, with the number of members emailing us reducing by 23 per cent during the year.

Since its launch in September 2020, more than 11,000 members have used our automated call-back capability, reducing call wait times by offering members the opportunity for a call-back at a convenient time during our peak call periods. Members' satisfaction with the live chat functionality on our website increased from 75 per cent in quarter 1 to 85 per cent in quarter 4. And our SMS instant-service capability gave more than 9,500 members the information they were looking for without them needing to speak to a contact centre representative.

### Summary of assessment, and determinations

#### Fees and costs

Sunsuper's competitive low fees are a direct result of our low operating costs compared to the APRA regulated superannuation fund median, thereby operating in the best financial interests of the Fund's membership that hold either a MySuper or choice product.

### Investment risk and net returns

Sunsuper continued to maintain appropriate investment settings in terms of asset selection, liquidity and risk levels, which has resulted in returns to members that have been consistently above the median return of comparable, riskequivalent funds across our investment menu, including the MySuper and choice products available to members.

### **Options, benefits and facilities**

Sunsuper continues to be highly awarded, which is a testament to our strong value-for-money proposition. Sunsuper believes in offering our members a range of products and services that support them in achieving better outcomes in their retirement.

#### **Investment strategy**

Sunsuper seeks to deliver on our commitment to our members by achieving sustainably high, risk-adjusted net real returns that exceed the objectives set for each investment option, while also ensuring that those high, risk-adjusted net real returns are competitive relative to comparable peer funds. This approach *guided* the exceptional performance achieved over the 2020-21 financial year.

# Insurance strategy and insurance fees charged

Sunsuper's insurance product and premiums continue to align with the insurance strategy and remain well within the affordability benchmarks adopted by the Fund to minimise retirement benefit erosion.

### Scale and operating costs

Sunsuper is one of the largest funds by size of membership due to a combination of organic growth and fund mergers. This size allows Sunsuper to keep operating costs low on a cost-per-member basis, and access the benefits of scale by negotiating better pricing terms across a range of external service providers.

### Fee design

Sunsuper is well positioned within the industry with one of the lowest overall fee structures. The combination of fixed and variable components of the fee design aims to align with the membership profile and their usage of the products and services. Older, larger balance members typically use more services and pay higher fees than younger, lower balance members.

### Sunsuper's product determinations

Based on the assessments and comparisons summarised in this document, the Sunsuper Trustee has determined that it is promoting the best financial interests of Fund members, for both MySuper and choice products. In reaching these determinations, the Trustee has considered its performance and position compared to peers across the key areas of fees and costs, investment risk and returns. The Trustee believes these are appropriate for the membership and position us to continue delivering great outcomes into the future through our award-winning products and services.

### Changes to these product determinations

The Trustee's annual product determinations depend upon a range of factors detailed in this document. As a result, when certain factors change, these determinations may change accordingly.

### Fees and costs

### **MySuper product fees**

For Sunsuper's MySuper product, fees are made up of a combination of a fixed dollar-based fee (\$1.50 per week), a fixed asset-based percentage fee (0.10% p.a. of the first \$800,000 of your account balance) and an investment fee, plus indirect cost ratio (ICR) ranging from 0.67% p.a. to 0.68% p.a. depending on age for 2020-21 (investment fees and costs vary each year). These form the total fees for comparison purposes. The investment fees for the MySuper product are our best estimates based on recent experience and our current long-term expectations for ongoing fees. The ICRs are calculated using actual costs and reasonable estimates of costs incurred in the previous financial year. Please refer to the *Sunsuper for life guide* for the most up to date investment fees and costs for the MySuper product.

In the table below, the lifecycle stages have been assessed against the median of all MySuper products reported by Australian Prudential Regulation Authority (APRA). The lifecycle stages shown in the tables throughout this summary are determined by APRA as representatives for those age cohorts.

Sunsuper's total fees were lower than the comparison median, with the majority in the lowest cost 1st quartile. This demonstrates our competitive fee position among our MySuper peers.

## MySuper total fees for a \$50,000 balance at 30 June 2021

Product lifecycle stage	Sunsuper's total fees	All MySuper funds median fee <sup>1</sup>
Age 54 and under	\$463	
Age 55	\$462	
Age 56	\$461	
Age 57	\$459	
Age 58	\$458	
Age 59	\$456	\$517
Age 60	\$454	2 211
Age 61	\$453	-
Age 62	\$451	
Age 63	\$450	-
Age 64	\$448	
Age 65 and over	\$448	

#### **Choice investment option fees**

For Sunsuper's choice investment options, the same administration fees apply; however, the investment fee plus ICR ranged from 0.08% p.a. to 1.45% p.a. depending on which option a member was invested in for 2020-21 (investment fees and costs vary each year). These form the total fees for comparison purposes. The investment fees for the choice investment options are our best estimates based on recent experience and our current long-term expectations for ongoing fees.

The ICRs are calculated using actual costs and reasonable estimates of costs incurred in the previous financial year. Please refer to the *Sunsuper for life guide* for the most up to date investment fees and costs for each investment option.

In the table below, the choice options where most members are invested are presented; however, more options are available as per the *Sunsuper for life investment guide*. These options below have been assessed against a comparable group of similar investment options. Please refer to Appendix 1 for further details.

# Choice investment options total fees for a \$50,000 balance at 30 June 2021

Diversifed choice investment options	Sunsuper's total fees	Peer group median <sup>2</sup>
Sunsuper for Life - Shares	\$295	\$590
Sunsuper for Life - Growth	\$480	\$590
Sunsuper for Life - Balanced	\$465	\$600
Sunsuper for Life - Socially Conscious Balanced	\$535	\$600
Sunsuper for Life - Balanced-Index	\$260	\$595
Sunsuper for Life - Retirement	\$470	\$540
Sunsuper for Life - Conservative	\$460	\$515
	Better than median	Worse than median

Better than median

Worse than median

Total fees include the administration and investment fees plus indirect cost ratio noted in the MySuper product fees section.

1. Comparison group consisted of all MySuper products from APRA's MySuper Quarterly Statistics Publication - June 2021.

2. Comparison group consisted of investment options with the same strategic growth asset allocation category from APRA's Choice Heatmap - June 2021.

### **Investment risk and returns - MySuper product**

### **Investment risk**

The level of risk taken in achieving the target return is an important investment consideration. Sunsuper's MySuper product is designed so that investment risk reduces between age 55 and age 65, when many people are approaching retirement. Sunsuper has compared the risks of our MySuper product with other MySuper products and considers that the level of investment risk for our MySuper product is *appropriate* for members.

The results in the table below are in reference to other comparable MySuper lifecycle products with the Standard Risk Measure investment risk label. Please refer to the table in Appendix 1 for all labels. Sunsuper's MySuper product falls within the *Medium* to *High, Medium* and *Medium to Low* risk labels. The information below on the comparison group is sourced from the APRA publications. This is for illustrative purposes only and may not represent any individual member's unique lifecycle experience.

### Net returns

Sunsuper's MySuper product performed strongly over the 2020-21 financial year delivering the best financial-year performance in the Fund's history. In addition, the MySuper product received a 'pass' determination in APRA's annual performance test assessment achieving +0.37% excess return over the test benchmark. Please refer to Appendix 1 for further information on this test.

The table below shows that the MySuper product achieved net returns ranging from 13.1% to 20.4% for the year across the lifecycle stages, outperforming the median comparable fund across all time periods.

Lifecycle			return % 3 year p.a. net return %		5 year p.a. net return %		
stage by age	risk label	Sunsuper	Peer median	Sunsuper	Peer median	Sunsuper	Peer median
Age 54 and under		20.4%		8.5%		9.6%	
Age 55	Medium to	20.0%		8.4%		9.5%	_
Age 56	high	19.3%	16.5	8.2%	7.2	9.2%	7.5
Age 57		18.5%		7.9%		8.9%	
Age 58		17.8%		7.7%		8.6%	
Age 59		17.1%		7.4%	_	8.3%	_
Age 60		16.3%		7.2%		8.0%	
Age 61	Medium	15.6%	11.7	6.9%	C 1	7.7%	67
Age 62		14.9%	11.3	6.7%	6.1	7.4%	6.7
Age 63		14.2%		6.4%	-	7.2%	_
Age 64		13.5%		6.2%		6.9%	
Age 65 and over	Low to medium	13.1%	9.7	6.0%	5	6.7%	4.8
					Better th	an median	Worse than median

### Net Returns<sup>1</sup>

Net return is after applicable administration and investment fees, costs and taxes. Past performance is not a reliable indication of future performance.

1. MySuper net returns comparison group consisted of comparable products with the same SRM investment label from APRA's MySuper Quarterly Statistics Publication - June 2021.

### **Investment risk and returns - choice products**

### **Investment risk**

Sunsuper's choice options are designed for members with a range of investor needs and different attitudes to risk, to allow more engaged members to tailor an investment strategy that is appropriate for them. It is important to note that each of Sunsuper's choice options has a different investment strategy, objectives and asset allocation, which impacts the level of returns, risks and investment fees and costs.

Sunsuper considers that the level of investment risk for the choice options is appropriate for members. Please refer to the *Sunsuper for life investment guide* for further information.

#### Net investment returns

The table below outlines the performance of all choice investment options available to members. These options have been assessed against a comparison group's median return (the benchmark) based on the type of asset class.

For the majority of options across all time periods that could be assessed, the investment options outperformed the respective benchmark median.

Where Sunsuper's options show underperformance in the table below, those options have achieved their investment objectives as per the *Sunsuper for life investment guide*. The underperformance in the table is in comparison to the benchmark for that option as noted above.

### Net investment returns to 30 June 2021 for Super-savings accounts

Choice investment options	1 year (% p.a.)	3 years (% p.a.)	5 years (% p.a.)	10 years (% p.a.)
Growth	25.4%	10.1%	11.4%	9.9%
Balanced	20.7%	8.8%	9.9%	9.1%
Balanced-Index	19.4%	9.4%	8.9%	9.1%
Socially Conscious Balanced	19.6%	8.8%	8.8%	8.3%
Retirement	14.7%	6.8%	7.6%	7.0%
Conservative	9.4%	5.1%	5.6%	5.7%
Diversified Alternatives	17.7%	8.3%	n/a	n/a
Shares	29.9%	11.8%	13.0%	10.5%
Australian Shares	28.1%	9.1%	11.0%	9.3%
Australian Shares - Index	25.9%	9.8%	11.1%	9.4%
International Shares - Index (hedged)	33.8%	12.3%	13.4%	11.6%
International Shares - Index (unhedged)	26.6%	13.1%	13.7%	14.0%
Emerging Markets Shares	29.0%	10.1%	11.9%	6.7%
Property	17.1%	7.2%	7.5%	8.4%
Australian Property - Index	29.4%	7.6%	5.8%	11.1%
Diversified Bonds	1.5%	3.8%	3.4%	4.3%
Diversified Bonds - Index	-0.7%	3.5%	2.4%	4.7%
Cash	0.4%	1.3%	1.5%	2.3%

Past performance is not a reliable indication of future performance. Sunsuper net return is after investment fees and costs and investment taxes but before all other fees and costs. Benchmark net return is after investment fees and costs and investment taxes, and, where applicable, after implicit asset-based administration fees.

Benchmark source: SuperRatings Fund Crediting Rate Survey (SuperRatings Index). The SuperRatings Index for each investment option is the median return for the option with a similar asset allocation.

### **Options, benefits and facilities**

### **Services**

Sunsuper members have access to a range of services that are covered by their account administration fees. These include:

- Australian-based contact centre
- ✓ Digital services including:
  - Webchat
  - Member Online portal
  - Sunsuper app
  - Tools and calculators
  - Digital transacting
- Insurance services (application and claim)

### **Education and financial advice**

Sunsuper offers a range of education and advice options to help our members, most at no additional cost. These services are created to support accessibility and affordability for our membership regardless of age, balance or geographic location.

### Education

Education services include webinars, seminars, podcasts, retirement calculators and tools.

# Personal financial advice and *SunTracker* advice program

Sunsuper offers an open architecture advice service that allows members to access comprehensive advice services from an external financial adviser of their choice or, for simple advice needs, from our team of phone-based financial advisers. Our phone-based financial advisers can support our members regardless of where they live on the following topics:

- how much money they'll need in retirement,
- accessing the government age pension,
- adding more to super through salary sacrifice,
- · choosing the right investment option, and
- protection with insurance cover through super.

### **dream**REWARDS

We have partnered with brands across Australia to give Sunsuper members access to deals and discounts. We don't purchase any products or services; we simply use our size and scale to negotiate and deliver the savings to our members. Members have saved money on a range of discounted products and services including university courses, whitegoods, groceries, clothing, homewares and ticketing.

### Additional services (fee for service)

#### Comprehensive financial advice

Members with more complex advice needs, including those looking for a full financial plan may be referred to an accredited external financial adviser on our National Advice Panel.

If a member already has a financial adviser, we can work with the adviser to support their client. In fact, we already work with 3,500 registered advisers across the country. Registered financial advisers can access their clients Sunsuper account details, via our secure Adviser Online portal. They can also undertake certain transactions on a member's behalf, with digital approval. Members may also be able to pay for advice that relates to their interest in their Sunsuper account paid, from their Sunsuper account.

### **Industry award ratings**

Chant West has recognised Sunsuper as the best fund for member and adviser services and corporate solutions, naming us:

- Best Fund: Member Services 2021 for the seventh time,
- Best Fund: Advice Services 2021 for the second time, and
- **Corporate Solutions Fund of the Year 2021** for the sixth year in a row.

Please refer to Sunsuper's website page,

**sunsuper.com.au/ratingsagencies**, for further information on all of our industry recognition.

### **Investment strategy**

### Investment philosophy and approach

Sunsuper maintains a number of investment goals that underpin the philosophy and approach we take in managing our members' funds.

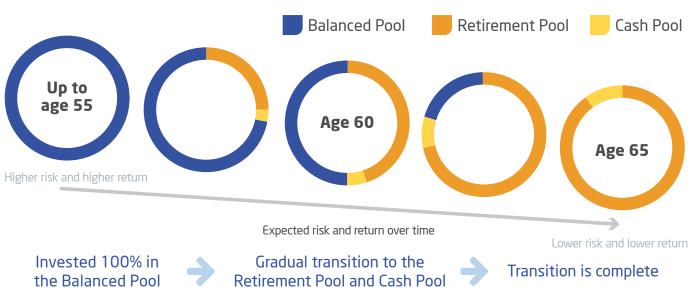
### **Investment goals**

- Enable our members to achieve their desired retirement outcomes by offering appropriate investment options for their needs.
- Deliver on our commitment to our members by achieving sustainably high, risk-adjusted net real returns that exceed the objectives set for each investment option.
- Improve the outcome for our members by obtaining excellent value for every dollar we spend on their behalf, without compromising on the quality of our investment options.
- Perform strongly against our peers through the cycles to help maintain and grow the asset and member bases to enable us to continue to efficiently deliver a quality service for our members.

### Lifecycle Investment Strategy (MySuper product)

The Lifecycle Investment Strategy is designed for members in the accumulation phase (not available in *Income accounts*) who do not select their own investment option and want to generate wealth over the long term, and gradually transition to lower-risk investments as they approach age 65. An illustrative example of how this works is shown below.

It is important to note that each investment pool that makes up Sunsuper's MySuper option has a different investment strategy, objectives and asset allocation, which impacts the level of returns, risks and investment fees and costs.



\*Indicative transition concept

### Insurance

#### **Insurance strategy**

Our insurance strategy includes the Insurance objectives/principles as outlined below.

These objectives/principles have been adopted in developing the insurance strategy to ensure that the premium structure and levels are sustainable, taking into account the impact premiums have on members' retirement balances. Our adherence to the objectives/principles is tested at least annually. As at 30 June 2021 Sunsuper was satisfied these were met.

#### The objectives/principles are:

- 1 Product and services,
  - · are designed in our members' best interests,
  - are appropriate and affordable for our membership,
  - take into account the views/feedback of members,
  - contain innovation which is valued by a significant portion of our member base and delivered cost effectively,
  - are continually reviewed and updated, and
  - are viewed as being above the industry benchmark (e.g. top quartile for features/functionality and premiums (voluntary cover – at occupational category level, default cover – funds with a similar occupational profile)) over the solution life cycle.

- 2 We attempt to limit cross subsidies across ages and gender as far as is practicable.
- **3** Transition between products should occur easily and without diminished benefits.
- 4 Members are able to easily tailor their insurance cover (pricing, features, service) to meet their specific needs.
- **5** Member communication and service capabilities are efficient, understandable and respectful to members and their beneficiaries.

For the assessment of Sunsuper's default insurance, we have considered the following aspects:

- premiums paid compared to similar competitor products, and
- the affordability level of premiums paid.

#### Insurance premiums (fees)

Sunsuper is one of the few funds that offers gender- based premium rates to ensure costs reflect the risks within each group.

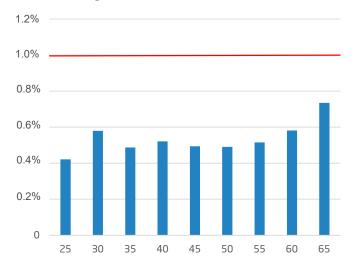
At the time of completing the premium comparison, Sunsuper's premiums sit approximately in the middle of the comparison group.

#### Insurance affordability

A key element of the insurance strategy adopted by Sunsuper is affordability. This has been articulated as a fundamental element since the introduction of MySuper when the Insurance Management Framework was documented and implemented.

For Sunsuper for life, an annual premium erosion assessment is completed against a cap of 1 per cent of salary. When the last review was completed, no cohorts were assessed as breaching the 1 per cent cap. Individual assessments are also completed on an annual basis as shown in the graph below. Any members assessed as being at risk of balance erosion due to insurance premiums receive a message on their annual insurance summary.

# Premium for automatic cover as a % of salary benchmark



### Scale, operating costs and fee design

### Scale

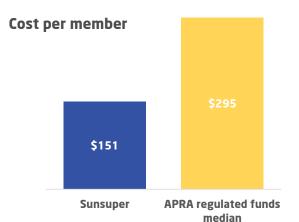
Sunsuper continues to deliver the benefits of scale to our large, growing membership by continuing to offer low administration fees through prudent management of operating costs. We consider that no members are disadvantaged overall as a result of the scale of, and within, the Fund.

A fund's ability to sustainably deliver appropriate member outcomes into the future and address areas requiring improvement is an important aspect to consider. Having adequate scale (in terms of assets and member accounts) can contribute to ongoing sustainability as, for example, it enables a fund to spread fixed costs over a larger membership and to invest in the development of products, services and business operations to meet the future needs of its members.

In addition to the ability to drive fee percentages down, scale also allows Sunsuper to invest across a broader range of assets. This is particularly evident in unlisted investments where our size allows Sunsuper to invest directly in businesses that are typically not available to smaller funds. Unlisted investments are expected to generate strong long-term real returns (above inflation), which is in members' best financial interests.

### **Operating costs/cost per member**

Sunsuper continues to maintain a strong position within the industry on an operating-cost perspective. For this assessment Sunsuper has used a cost per member (CPM) method. CPM expresses the operating costs of the Fund as a dollar value for each member account.



Sunsuper's CPM for 2020-21 was \$151, nearly half the median (\$295) of the comparison group<sup>1</sup> of APRA regulated funds. On this basis, Sunsuper is delivering good outcomes for the membership through the prudent management of operating costs. Because our operating costs are low, they do not inappropriately affect the financial interests of our members.

 $1\ {\rm CPM}$  comparison group consisted of the funds reported in APRA's Annual fund-level superannuation statistics - June 2021 file.

### Fee design

The basis for setting fees for the membership, for both MySuper and choice options, takes into consideration the membership profile, fund growth and operating cost forecasts along with competitor positions. These considerations allow for an appropriate fee structure for all members and provide a lowfee proposition.

Our scale, strong net cash flows, end-to-end service model, profit-for-member philosophy, plus the ongoing investment we make in the business to drive greater efficiency gains, means we maintained our administration fee in the *Sunsuper for life Super-savings account* since 2015, reduced our *Income accounts* fees over the same period by over 60 per cent and continue to be one of the market's lowest-cost providers, delivering ongoing value for our members.

In addition to the administration fee, members pay an investment fee that differs depending on the option they're invested in. A primary focus for Sunsuper is to maintain a low fee structure while sustainably balancing the needs of the membership.

Sunsuper's investment returns for 2020-21 were very strong, resulting in an increase to the Fund's performance-related costs within the indirect cost ratio (ICR) resulting in total fees and costs for 2020-21 exceeding the forecasts as outlined in the *2021 Sunsuper annual report*. We only incur performance-related costs within the ICR in years where investment managers outperform their targets.

The ICR is not charged by Sunsuper or deducted directly from members' accounts or unit prices. It is deducted from investment returns prior to the calculation of our daily unit prices. This year's exceptionally strong investment returns, even after fees and costs, means we have outperformed the industry average/median returns for 1, 3 5, 7 and 10 years.

### **Choice investment option fees**

The table below outlines the strategic growth asset allocation and the category that formed the comparable options. All options reported in APRA's Choice Heatmap for each category were used to determine the group median for comparison purposes.

Choice product name	Strategic growth asset allocation	Strategic growth asset allocation category
Shares	100%	90%-100%
Growth	93%	90%-100%
Balanced	78%	75%-90%
Socially Conscious Balanced	76%	75%-90%
Balanced-Index	70%	60%-75%
Retirement	59%	40%-60%
Conservative	38%	0%-40%

### **Investment risk**

APRA requires superannuation funds to categorise investment options as per the Standard Risk Measure table below. This is designed to assist members in understanding the level of risk associated with a particular option as well as compare options across superannuation funds.

### Standard risk measure (SRM) table

Risk band	Risk label	Estimated number of negative annual returns over any 20-year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

### **APRA Performance Test**

The Government's Your Future, Your Super reforms (the YFYS reforms) came into effect on 1 July 2021. Under the YFYS reforms, APRA is required to conduct an annual performance test for MySuper products.

MySuper Products that are subject to the annual performance test are required to achieve an excess return of at least '-0.50% p.a.' over an SAA benchmark over the measurement period to pass the test.

The 2021 MySuper Performance Test assessment uses a funds under management (FUM) weighted average of the outcomes of each lifecycle stage as at 30 June 2021. Sunsuper's MySuper product has 12 lifestages with most FUM held in the 'Age 54 and under' lifestage.

The net of administration fees and the benchmark is adjusted for a median administration fee (set by APRA). Sunsuper's lower than average administration fees are beneficial to our performance test assessment.



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Sunsuper Superannuation Fund ABN 98 503 137 921

Unique Super Identifier (USI) 98 503 137 921 001

MySuper Authorisation 98 503 137 921 996



Sunsuper is a member of The Association of Superannuation Funds of Australia Limited (ASFA).

This document has been prepared on 17 February 2022 and issued by Sunsuper Pty Ltd, Trustee of the Sunsuper Superannuation Fund. While it has been prepared with all reasonable care, no responsibility or liability is accepted for any errors or omissions or misstatement however caused. All forecasts and estimates are based on certain assumptions which may change. If those assumptions change, our forecasts and estimates may also change. This document has been prepared for general information purposes only and not as specific advice to any particular person. Any advice contained in this document is general advice and does not take into account any particular person's objectives, financial situation or needs. Because of this, before acting on any advice, you should consider its appropriateness, having regard to your own particular objectives, financial situation and needs. You should obtain and consider the *Product Disclosure Statement (PDS*) before making any decision about whether to acquire or continue to hold the product. The *PDS* is available online at **sunsuper.com.au/pds** or by contacting us on **13 11 84**. We are committed to respecting your privacy. Our formal privacy policy sets out how we do this, visit **sunsuper.com.au/privacypolicy**